



CORPORATE FINANCE INSTITUTE™

YOUR JOURNEY IN FINANCE MADE EASIER

ABOUT US



5,000+ Professionals Trained



10 Years of History



150+ batches



15,000+ hours of training



Founded in 2013

WHO WE ARE

Corporate Finance Institute™ (aka “CFI Education” or “CFI”) is a team of passionate educators with more than a decade of experience in the industry, bringing real-life business problems to the classroom. CFI offers extremely practical program training like Financial Modeling, Investment Banking, and CFA Prep program with placement assistance and its an India based organization.”

USP

Our USP is to apply real-life skills to the classroom making all our finance training extremely effective to our students / candidates. Post completion of the program, candidates were able to crack interviews / placed with big MNCs including RESEARCH AND ANALYTICS companies, boutique investment banks, advisory firms, credit rating agencies, and financial services companies.



LEARNING ROADMAP



LIVE INSTRUCTOR BASED TRAINING



EACH TOPIC COVERED PRACTICALLY



ASSIGNMENT ON EACH TOPIC



CAPSTONE PROJECTS



ASSESSMENT TEST



INTERVIEW PREPRATION



**RESUME BUILDING & PLACEMENT
SUPPORT**

PROFESSIONAL TRAINING PROGRAM FOR

CERTIFICATE IN INVESTMENT BANKING & RESEARCH (CIBR) (CLASSROOM / LIVE ONLINE)

WHY CFI EDUCATION?

- 120+ Hours of Live Training
- ~30 Hours of Project-based Learning
- Soft Skills and CV Building
- Interview Prep and Placement Assistance
- Detailed Study Material Recorded Video Lectures (Self Paced)
- Passionate Educators
- 24 x 7 support for doubt clearing
- Prepare for AFM Certification from FMI Canada

IDEAL CANDIDATE FOR CIBR PROGRAM

- MBA, CA, ACCA, CPA or similar qualifications in Finance, Economics and Commerce
- Graduates / Engineers with a desire to work in finance industry
- Finance Professionals in IB, stock market, research firms, banks, consultancy and analytics

CFI Education is a professional institution engaged in providing niche financial training to individuals, institutions and corporates.

Our training programs have been designed after in-depth research by finance professionals having years of experience at world class financial companies.

A solid combination of on-job and academic training experience helps our trainers to provide a 360° overview of the subject to the audience.

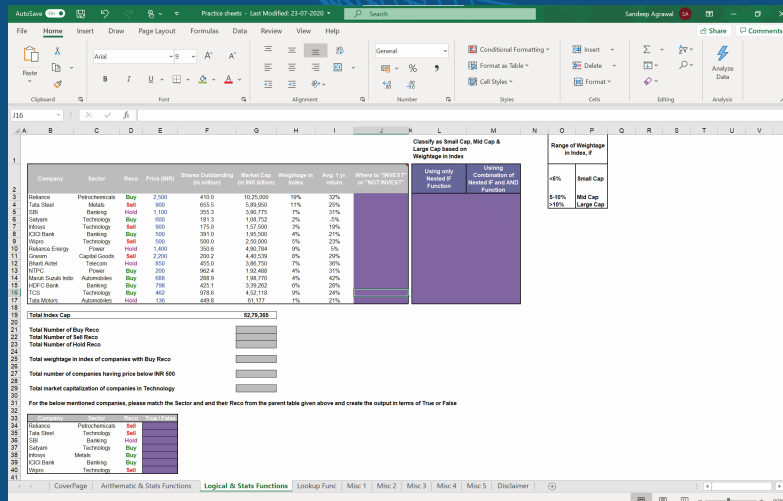
DAY WISE CLASS SCHEDULE

CLASS 1 TO 4 – MS EXCEL TRAINING (BASIC TO ADVANCE EXCEL)

- Keyboard Accelerators and Shortcuts
- Create and Customize the Excel List
- Data entry with Auto Fill Feature
- Use of Find and Replace
- Using Paste Special
- Sorting and Filtering
- Advance Formatting
- Mathematical Functions
- Text Functions
- Statistical Functions
- Date & Time Functions
- Array Functions
- Reference and Lookup Functions
- Financial Function
- Pivot Table and Pivot Chart Reports
- Dashboard and Excel Macros Introduction

CLASS 1 TO 4 – MS POWERPOINT SKILLS

- Most used chart creation including Bar, Stacked, Line, Pie, Waterfall, Football Field etc
- PPT training for writing, formatting and alignment
- Best practices and shortcuts for pitch creation, overview slides, chart pasting



CLASS 5 TO 6 - FINANCIAL STATEMENTS ANALYSIS

- Introduction to Financial Statements
- Understanding Income Statement, Balance Sheet and Cash Flow and Key Line Items
- Reading, Skipping and Skimming Annual Report
- Understanding Management Discussion & Analysis (MD&A)
- Ratio Analysis and Interpretation
- DuPont Analysis

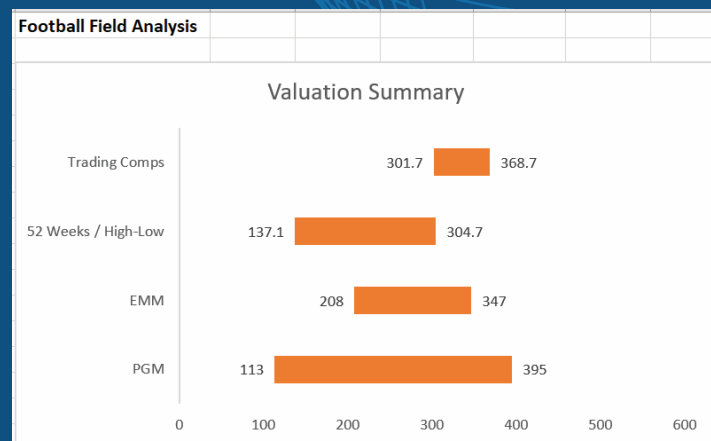
CLASS 7 to 8 - BUSINESS AND FINANCIAL MODELING

- Modeling for 3 Financial Statements
- Revenue and Cost Modeling
- Building Supporting Schedule including Depreciation, Working Capital, Debt, Equity, Asset Schedules etc
- Building Scenarios (Base, Best, Worst Cases)
- Maintaining, Updating and Model Adjustments for Corporate Actions (CACs)
- Keeping the Model Dynamic

	FY2018A	FY2019A	FY 2020A	FY2020E	FY2021E	FY2022E	FY2023E	FY2024E
Revenue Model								
Revenue (Assuming Active Users)								
MAU - US & Canada	242	246	256	266	276	287	299	311
MAU - Europe	377	388	412	438	466	495	527	560
MAU - Asia	908	1,009	1,150	1,311	1,495	1,704	1,942	2,214
MAU - Rest of the World	729	792	883	1,005	1,133	1,276	1,437	1,619
MAU - Total								
MAU - US & Canada		1.7%	4.1%	-0.2%	4.0%	4.0%	4.0%	-0.2%
MAU - Europe		2.7%	0.7%	6.3%	6.3%	6.3%	6.3%	6.3%
MAU - Asia		11.3%	16.9%	14.0%	14.0%	14.0%	14.0%	14.0%
MAU - Rest of the World		8.8%	12.7%	12.7%	12.7%	12.7%	12.7%	12.7%
Revenue (Assuming Revenue Per User) - Advertising								
ABRU - US & Canada	209.8	186.3	188.4	186	217	253	295	344
ABRU - Europe	36.1	41.5	46.9	57	66	76	87	100
ABRU - Asia	153	124	144	15	16	17	19	20
ABRU - Rest of the World	7.5	8.7	8.7	9	9	9	9	9
ABRU - Total								
ABRU - US & Canada		24.5%	16.6%	16.9%	16.9%	16.6%	16.6%	16.9%
ABRU - Europe		20.3%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%
ABRU - Asia		17.8%	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%
ABRU - Rest of the World		16.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Revenue (Assuming Revenue Per User) - Other Fees								
ORU - US & Canada	2.2	2.71	4.5	7.5	12.4	20.6	34.2	56.8
ORU - Europe	0.6	0.68	1.0	1.5	2.2	3.3	4.9	7.3
ORU - Asia	0.1	0.08	0.2	0.3	0.3	0.3	0.3	0.3

Class 9 to 10 - DCF Valuation

- Cost of Equity Modeling
- Cost of Debt Modeling
- WACC Calculation Best Practices
- Cash Flow Modeling (FCFF / FCFE) and Terminal Value Calculation
- Approaches to DCF Valuation
- Football Field Analysis and Discussion



CLASS 11 to 12 - COMPARABLE COMPANY ANALYSIS

- Introduction to Comparable Companies Analysis
- Select the Universe of Comparable Companies
- Locate the Necessary Financial Information
- Spread Key Statistics, Ratios, and Trading Multiples
- Determine Valuation using Comparable Companies
- Adjustment / Normalization of EBIT, EBITDA and Net Income
- Adjustments of Options, Warrants and Restricted Stock Units for Dilution
- Concept of Calendarisation and Last Twelve Months
- Interpreting Results

CLASS 13 - COMPARABLE TRANSACTION ANALYSIS

- Introduction to Precedent Transactions Analysis
- Select the Universe of Comparable Acquisitions
- Locate the Necessary Deal-Related and Financial Information
- Spread Key Statistics, Ratios, and Transaction Multiples
- Benchmark the Comparable Acquisitions
- Determine Valuation using Comparable Acquisitions
- Normalization of EBIT, EBITDA and Net Income
- Interpreting Results

CLASS 14 - INTRODUCTION TO PROJECT FINANCE

- Introduction to Project Finance
- Sources and Uses of Funds
- IRR, Modified IRR, NPV, Profitability Index and Discounted Payback Period
- Case Discussion on Project Finance

The screenshot shows an Excel spreadsheet titled "Alphabet Inc (NASDAQ:GOOGL)". The spreadsheet is divided into several sections:

- Primary Information:** Lists company details such as Company Name (Alphabet Inc), Ticker (GOOGL), Stock Exchange (NASDAQ), Valuation Date (20-11-2020), Fiscal Year Ending (Dec-31), LTM Date (Sep-30), and Statutory Tax Rate (21.0%).
- LTM Financials:** A table comparing Fiscal Year 2019A, Prior Year 2019B, Current Year 2020B, and LTM 2019-2020. It includes metrics like Sales, EBIT - Reported, EBIT - Adjusted, EBITDA - Reported, EBITDA - Adjusted, Net Income - Reported, and Net Income - Adjusted.
- LTM Multiples:** A table showing LTM, NYF, and NYF1 values for EV/Sales, EV/EBITDA, EV/EBIT, and P/E ratios.
- Converter Estimates:** A table showing LTM, 2020E, and 2021E values for Sales, EBITDA, EBIT, and EPS.
- Options/Warrants & Convertibles:** A table detailing the impact of various securities on financial metrics.

CLASS 15 - COMPANY PROFILE AND PITCHBOOK

- What is Pitchbook
- Capabilities and Qualifications of the Investment Bank
- Recent Transaction and Tombstone
- Financial Model and Valuation
- Recommendation
- How to create company profiles - best practices to follow

CLASS 16 - INDUSTRY ANALYSIS, BENCHMARKING AND CHARTS

- Introduction to Industry Analysis
- Swot Analysis
- Competitive Benchmarking and Charts Creation
- Price Chart Creation and Rebasing

CLASS 17 - M&A MERGER MODELING

- Merger v/s Acquisitions
- Types of Mergers
- Motives behind M&A
- Synergies & Bootstrapping
- Accretion / Dilution Modeling

CLASS 18 - INTRODUCTION TO CREDIT ANALYSIS

- Credit Analysis Overview
- Key checks to perform credit analysis
- Debt Covenants
- Ability to pay analysis and Capitalization Table
- Discussion on live case

CLASS 19 - INTRODUCTION TO STOCK MARKET INVESTMENTS

- Types of Investment Strategies (Active vs. Passive)
- How to start investing and follow Index Portfolio Approach
- **Stock Quick Check:** Business profile, MCap, Sales growth, NP Margin, P/E, RoE, Promoter Holdings, FCFF, Leverage, Liquidity, News
- Other parameters to check

CLASS 20 - LBO MODELING (OPTIONAL)

- Introduction to LBO use cases
- Discussion on live case

CLASS 21 - SOFT SKILLS AND CV BUILDING

CLASS 22 - MOCK INTERVIEWS

FEE STRUCTURE

INR 45,000 (Excl. Taxes)

Contact for Registration: +91-9354266554

Mail Us at: info@cfieducation.in

The CIBR program will help you acquire skill sets needed to enter investment banking jobs. During this program, you will learn:

- Financial Modeling & Valuation
- Merger & Acquisition (M&A), Pitchbook, Fund Raising
- Company Profiles, Industry Analysis
- Interview Soft Skills and CV Building

Roles and Responsibilities of Investment Banking (IB) Analysts

- The analysts working in the Investment Banking department or research firms are responsible for analysis, valuation, due diligence, and research for various ongoing transactions.
 - The IB analysts spent a lot of time researching and analyzing company reports, performing due diligence, building **Financial Models**, performing **Trading & Transaction Comps (Relative Valuation), M&A Accretion / Dilution Analysis**.
 - Moreover, IB analysts also involves in preparing Pitchbook, profiles, and marketing materials as well. Pitchbook includes various section including Investment Banks Capabilities (marketing section), competitive landscaping, company profiles, comparable valuation, recent M&A transactions, and Investment Banking recommendations as well.
-

Difference between Financial Modeling and Investment Banking Course:

FINANCIAL MODELING

MS EXCEL TRAINING (BASIC TO ADVANCE EXCEL)

MS POWERPOINT SKILLS

FINANCIAL STATEMENTS ANALYSIS

BUSINESS AND FINANCIAL MODELING

DCF VALUATION

COMPARABLE COMPANY ANALYSIS

COMPARABLE TRANSACTION ANALYSIS

INTRODUCTION TO PROJECT FINANCE

PITCHBOOK

CAPSTONE PROJECT

SOFT SKILL TRAINING AND CV BUILDING

INVESTMENT BANKING

MS EXCEL TRAINING - BASIC TO ADVANCE EXCEL (CLASS 1 TO 4)

MS POWERPOINT SKILLS (CLASS 1 TO 4)

FINANCIAL STATEMENTS ANALYSIS (CLASS 5 TO 6)

BUSINESS AND FINANCIAL MODELING (CLASS 7 TO 8)

DCF VALUATION (CLASS 9 TO 10)

COMPARABLE COMPANY ANALYSIS (CLASS 11 TO 12)

COMPARABLE TRANSACTION ANALYSIS (CLASS 13)

INTRODUCTION TO PROJECT FINANCE (CLASS 14)

COMPANY PROFILE AND PITCHBOOK (CLASS 15)

INDUSTRY ANALYSIS, BENCHMARKING AND CHARTS (CLASS 16)

M&A MERGER MODELING (CLASS 17)

INTRODUCTION TO CREDIT ANALYSIS (CLASS 18)

INTRODUCTION TO STOCK MARKET INVESTMENTS (CLASS 19)

LBO MODELING (OPTIONAL) (CLASS 20)

SOFT SKILLS AND CV BUILDING (CLASS 21)

MOCK INTERVIEWS (CLASS 22)

STUDENT SPEAK / REVIEW

"Started my career with CFI Education and I must say the staff & faculty are very helpful and the course they offer is really important and informative from a finance perspective."

DIVYAM KUKREJA



"Excellent teachers, comprehensive curriculum, helps in placement also. I would recommend this institute for gaining knowledge of financial modeling."

RAMIT KHATTER



"The experience with CFI Education was amazing. The faculties are really great, the way they deliver the things which helped us a lot. Overall the knowledge I gained really great."

MONIKA DEMIWAL



"Very effective faculty for financial modeling and prep for CFA level 1. Helped me in clearing both and helped me landing into a relevant job. The owner is pretty experienced and humble guy, keeps you motivated."

CHEMS ARORA



"CFI Education has one of the best faculty with the best content of the study."

DIVYANSHU SHARMA



"Great learning experience all faculty have great experience."

SHWETA GUPTA



4.8 ★★★★★ 94 reviews



★ 4.8 out of 5

SELECT RECRUITERS

MOODY'S
ANALYTICS

DUFF & PHELPS

visible alpha

Veri[®]strat
Flexible | Virtual | Workforce

CARE Ratings

YES BANK

OXANE
PARTNERS

IHS Markit[®]

SG Analytics
Solve. Synergise. Surpass.

KPMG

CIANS

genpact

WNS
Extending Your Enterprise

M CUBE
FINANCIAL LLC

XCEEDANCE

THE
Smart
Cube

silverskills
applying intelligence to processes

NORTHERN
ARC

AURUM
Trust is Everything

ONICRA
WE SECURE TRUST

pwc

ELI GLOBAL

Drewry
Maritime Research

EY

EVALUESERVE
POWERED BY MIND+MACHINE



EDUCATION



2E / 25, Basement, Jhandewalan Extension,
New Delhi, Delhi 110055



+91-9354266554
+91-9899900128



info@cfieducation.in



www.cfieducation.in